

JOHN M. BARRY BOYS & GIRLS CLUB OF NEWTON

GREAT FUTURES STAR

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ANNUAL REPORT 2018



MISSION AND GOALS

The John M. Barry Boys & Girls Club of Newton's mission is to inspire and enable young people to reach their full potential as productive, caring, and responsible citizens. The Club, incorporated in 1954, strives to help our members, ages 6-18, develop self-esteem, educational and social competencies, a sense of wellbeing with a moral compass or code of values by which they may live—facilitated through the Club's caring professional adult staff providing guidance and activities that meet the unique interests/needs of elementary, middle, and high school youth.

Vision

To transform and inspire the lives of Club members to develop their own set of values of hope, self-confidence, opportunity, self-esteem, and respect in a fun and safe environment with values in harmony with the communities in which they live.

Values

Respect	We recognize that each person has equal, intrinsic worth and deserves to be treated with dignity
Integrity	We operate with honesty and hold ourselves accountable for all words and actions
Excellence	We set high expectations and work hard to achieve them by engaging in continuous learning and improvement
Teamwork	We collaborate openly on common goals to leverage the expanded knowledge of our entire community
Safety	We provide our members a safe physical and emotional space
Recognition	We acknowledge and embrace the attempts at success and the successes made by our members
Belonging	We strive to have meaningful and impactful relationships between members and the professional staff



Mayor Ruthanne Fuller presents certificate to Executive Director David Sellers declaring March 24 as John M. Barry Boys & Girls of Newton day at the Club's 22nd Annual Auction Gala



Boston College football team members visit the Club



Cabot After School program donates holiday turkeys for our families in need

A MESSAGE FROM THE EXECUTIVE DIRECTOR



be themselves.

We finished the school year with a membership of 724-marking the 3rd year in a row of member growth. We provided the kids new programs such as the Tuukka Rask Soccer League and Expert Architects, and old favorites such as Proud to be Me and Basketball.

Our talented staff not only creates and leads most of our programs, but they mentor every child who crosses their path. They work collaboratively to see that each member's specific goals for fun and growth can be met. Their training, skill, experience, and empathy are a benefit to all who walk through our doors.

I want to thank the staff for a great year. Your support and nurturing of our kids is unmatched. Special thanks to Board President Mark Dorfman and the Board of Directors for their selfless leadership, guidance, and support.

afternoon. You are always welcome.

"I had no idea..." is often the first comment I hear from a first time visitor. Learn what they learned; feel what they felt. While we have three floors, we have hundreds of stories. Let us share them with you. We know you will be elevated.

David & Sellin 1

David Sellers, Jr. **Executive Director**



Young Professionals of the Newton Needham Chamber in arts and crafts

CORE BELIEFS

- Provide a safe and secure environment for members to learn and grow
- Encourage and maintain relationships between members and a caring and professional staff
- Provide life-enriching programs as well as character development opportunities
- Create hope and opportunity

2018 was a terrific year for the John M. Barry Boys & Girls Club of Newton. I am proud of what our members have accomplished and of the staff for providing our kids a safe place to learn, to gain self-confidence and self-esteem, and to

Your support drives our ability to make such an important impact on the youth and families in our community. Your generosity makes the impossible possible. Visit the Club. Come see it with our kids and staff in action on any weekday

Club teens learn everything that goes into making footwear from concept and design to manufacture and distribution at Rockport

A MESSAGE FROM THE PRESIDENT OF THE BOARD



The John M. Barry Boys & Girls Club of Newton is in many ways better today than at any other time in the Club's history.

- More individuals and businesses are participating in growing our Annual Fund
- Our nascent Endowment Fund is robust and continues growing to secure the Club's future
- We have launched our next five year strategic plan (summaries available upon request or on our website)
- In our last fiscal year we provided programming and a safe place for more than 700 kids

Our efforts and successes do not happen without the engagement of our volunteers, staff, volunteer Board of Directors and Council of Advisors. Their energy, passion, and steadfastness keep our organization moving forward.

On behalf of the board, I am grateful for the fine work, keen management, and visionary leadership of Executive Director David Sellers, Jr. and his staff. They work with parents and families to find the best way for their child or teen to learn, grow, and mature with increased knowledge, confidence, and self-esteem.

Lastly, because of people like you-our donors and volunteers-your support allows all Club members to grow and flourish for years to come.

- You have provided many of our members a "home away from home"
- You have made it possible for any kid to be a member regardless of their ability to pay the membership fee
- Your support makes our mission of changing kids' lives possible

Thank you on behalf of our kids and I hope you will join me, our Club staff, Boards of Directors, and Council of Advisors as we work to continue to provide a positive place for all children and teenagers.

I am excited about the future and look forward to working with all of you. Thank you.

Mar Dayhuran

Mark Dorfman President



The Club and Nonantum Boxing team up for the 10th Annual Joe DeNucci Fight Night whose proceeds benefit our Club kids

National Grid employees spend a day at the Club-Working with kids, painting, and cleaning up the grounds. Thank you!

22ND ANNUAL AUCTION GALA **HIGHLIGHTS**



Olivia Tocci, 2017-2018 Youth of the Year and Club alumnus Steven Cronos address quests at Club's 22nd Annual Auction Gala

The following remarks, delivered on March 24, 2018 at the Club's 22nd Annual Auction Gala, are from the 2017-2018 Youth of the Year Olivia Tocci and the 2003-2004 Youth of the Year alumnus Steven Cronis.

In their own words...

Steven and Olivia in Unison

Olivia: I entered the Club for the first time in 2006. I was 5 years old.

Steven: I entered the Club for the first time in 1997. I was 5 years old.

Olivia: I was nervous and shy, but forced myself to get involved in some of the activities as a way to begin to meet other kids.

Steven: I was nervous and shy, but forced myself to get involved in some of the activities as a way to begin to meet other kids.

Olivia: With the support and encouragement of staff, and with the acceptance from other Club kids, I soon

participated in Proud to be Me, arts and crafts, dance, and more.

and more.

mattered.

mattered.

Olivia: Though I just met Steve tonight, I could tell he had been a Newton Club kid. I don't really know how to explain it, but I know it when I see it. It's a Club thing. I call it "Club-dar," you know like radar. Even though he is much older than I by 10 years, as he talked about his experiences

Steven: With the support and encouragement of staff, and with the acceptance from other Club kids, I soon participated in hockey, basketball, gaming,

Olivia: As my Club years moved on, I began to realize the Club became like a second home for me. I was part of a community. I

Steven: As my Club years moved on, I began to realize the Club became like a second home for me. I was part of a community. I

Steven and Olivia Individually

As my Club years moved on, I began to realize the Club became like a second home for me. I was part of a community. I mattered.

at the Club it sounded like they could have happened yesterday. No surprise for me to learn he too was Club Youth of the Year in 2002...the year I was born.

Steven: And I just met Olivia for the first time tonight. Talking with her brought back a lot of Club memories. She was very kind and patient as I recited all the things I used to do when I was at the Club. More than this, it was her evident enthusiasm and affection for the Club and her club friends really struck me. They seemed just as intense for her as did mine during my years. It was no surprise to learn that Olivia is active in the Club, that she is a leader of her peers, and that she is a role model for younger members.

22ND ANNUAL AUCTION GALA HIGHLIGHTS

Olivia: Steve said that it was his time in the Teen Center that meant the most to him. He said he sort of knew it at the time, but that it was when he was years away from it that his thoughts were confirmed. I spend a lot of my time there now. Things begin to look a little different when you're a teenager. I can't wait to see if long after I age out of the Club I will feel about it the same as Steve.

Steven: In the Teen Center, whether it was just hanging with friends or playing pool; playing video games or having quiet conversations with friends; doing some work on the computers or just quietly reading; and whether it was doing some SAT prep or taking some advice from staff, it was a "safe place" for me and I think too for everyone else in there. I always felt at ease. Kids weren't the way some kids are to you at school. Here, there was no bias; there was no bullying or being picked on. As long as you were yourself, you were fine. Everybody just sort of loved each other.

Olivia: During my time in the Teen Center I think I have come to understand that I can actually make a difference, that I could help mentor the younger members in the Club, and it's something I would like to do. I know how much security, self-esteem, self-confidence, and abilities to engage with all kinds of people I learned at the Club. I want to make sure others will have the same experience—in their own way. I want to give back to the Club some of what it has given me. I know I still have some time to go-I want to take advantage of all the experiences and learning that comes out of being in the Teen Center. It's really kind of cool. Like Steve, I know that I am receiving great life lessons and tools for me to better meet the challenges ahead.

Steven: It has been more than 10 years since I have been a Newton Club kid. Beyond my ever present nostalgia for the Club, I am often reminded of how much the Club shaped me to be the man I am today. From my days at the Club, my newly gained leadership skills helped me become college class president for several years; the confidence and self-esteem garnered here supported me when I decided to attend law school while working a full time job; and the compassion and generosity that I received when I was here, the great gifts from my friends and staff, that goodness continues to direct to me to "do good." The values shaped here remain a part of me every day. I believe if you have the ability to do good; you're obliged to do it. If you have the means to do good, then you have the responsibility to

Steven and Olivia in Unison

do so.

Olivia: The Club teaches me that if you put in the effort, you will be successful. **Steven:** The Club taught me that if you put in the effort, you will be successful.

Olivia: The Club gives me lessons, values, and tools that will support me in the future Steven: The Club has given me lessons, values, and tools that support me every day.

Olivia: My teenage years and time in the Teen Center are having the greatest impact on my development.

Steven: My teenage years and time in the Teen Center had the greatest impact on my development.

Olivia: I am grateful to all of you for the support you provide the Club-I wouldn't be who I am today without it.

Steven: I am grateful to all of you for the support you provided the Club-I wouldn't be who I am today without it.

Olivia & Steven: Thank you.



Club board member, channel 7 WHDH Amorosino as auctioneer at our 22nd Annual Auction Gala

The Club has given me lessons, values, and tools that support me every day.

The following remarks, delivered on March 24, 2018 at the Club's 22nd Annual Auction Gala, are from 14 year old Club member Hex.

In her own words...

Good Evening, my name is Hex, I am 14 years old, and have been coming to the Club since I was 6. I love the John M. Barry Boys & Girls Club of Newton. I love all the members, the friends I have made here, and I love the staff.

Sometimes I've noticed that some Club kids thought I was...well....different. Or at least I thought they thought that. They never really said anything but I could tell. Thing is, what is almost routine bullying at school is curiosity and acceptance here.

Here, I am treated just like everybody else-no different. I have fun with my friends, we take activities together, talk to the staff, learn new things, and probably spend a little too much time together looking at our cell phones. We all have differences but, that's what makes each of us unique. At the Club, those differences are embraced.

At first I wasn't really used to the way kids were treating me at the Club. Nearly everywhere else in my life, especially at school, some kids make fun of the way l look; some kids think I am "this or that" and call me names; and still some kids make fun of me for choosing a new first name.

It would not be truthful if I said it doesn't bother me but, I have learned and continue to learn how not to let someone else's negativity get me down. When I come to the Club and take my place in the Teen Center, all the effects of that negativity disappear. There is no bias, and I am not bullied or picked on. Steven was right when he said, "As long as you were yourself, you were fine. Everybody just sort of loved each other."

problem.

Thank you.



That's not the case when I am at school or out with friends. Once I leave the Teen Center and the Club, my world tends to shift a bit. When the name calling and bullying starts, I know my friends want to help by *pushing back toward the bullies. They don't* know how to, I don't know how to.

So I thought maybe the Club could help in some way. Maybe the Club can provide me and my friends ways to deal with this

Earlier today, my grandmother and I were in Boston at the March for Our Lives. She kept saying that things are so different now, that she couldn't believe that one incident* was enough to energize all these young people to affect change. She said, "Who knew they could do this?" I did. I still do. With your help, we can all become agents of change. We can help others my age acknowledge that the village we are sharing, can be better if we value inclusion, not intolerance.

One teenager at a time.

*The Parkland High School shooting



Hex, a 14 year old member of the Club, addresses guests at the Club's 22nd Annual Auction Gala

With your help, we can all become agents of change.

2018 AWARDS NIGHT HIGHLIGHTS

Once a year the members, family, and friends of the John M. Barry Boys & Girls Club of Newton gather to honor the Club's most important assets-our children and teens. It is an evening that celebrates the accomplishment of all Club members for their participation in team and individual activities. While we recognize the growth and maturity of all, there are some members honored for their particular advancement. Awards night is generously supported by Pat's Ticket Center of Waltham and Cabot's Ice Cream & Restaurant.

I was no longer "silent."

Today I am as active as ever with the Club. As I am getting older, I feel like I want to do for others what was done for me. I want to spend my junior and senior years "giving back" to the Club...while at the same time still having lots of fun.

YOUTH OF THE YEAR Jezebel Perez

sponsored by The Village Bank

This award, sponsored by The Village Bank, is a prestigious honor bestowed upon an exemplary young person in recognition of their leadership, service, academic excellence, and dedication to live a healthy lifestyle. The 2018 recipient is Jezebel Perez, a longtime member of the Club. Jez joins a proud tradition of Youth of the Year awardees whose deeds, demeanor, and values set them apart from their peers in a positive way. She has great self-confidence, a magnetic personality, and many of our younger members look to her for leadership.



Executive Director David Sellers, Administrative Assistant Dawn Proia, 2018-2019 Youth of the Year Jezebel Perez, Director of Operations Michael Finnegan at the Club's annual awards ceremony

When accepting the award, Jez delivered the following remarks:

One of the questions the Youth of the Year judges asked me was:

"Who made me what I am today?"

My sister had the greatest effect on me when I was younger. She was everything to me-a role model, a best friend, and the one I could safely share my deepest secrets with. She believed in me when no one else did.

The other person who influenced me did so in not the way you might think. For as long as I can remember, my father has been in jail for drug possession. I grew up; I'm still growing up, without a father. My mother tried as best she could to "fill in," but it wasn't the same. Kids used to ask me all the time "where's your dad? Do you have one?" It reminded me how much I do not want to be like him. That was the influence he had on me.

In 2015, my sister passed away. I went silent, I was alone, and could not see any worthwhile future for myself. I stayed at home from school

for about a month. Eventually, I wondered "what would my sister tell me to do." The answer was clear: get up, get out, and get busy. She helped get me to a place where I stopped thinking about her loss every moment of every day. I went back to school, keeping busy with my school work and sports. While nothing can fill the space she left in me, her spirit and presence was still helping me. Even so, I still felt aloneespecially after school. When I was in third grade, I remember coming to the Club. After that, family stuff did not let me continue coming. When my sister died I was attending FA Day middle school-just around the corner from the Club. I remembered my early years at the Club were fun. So I decided to visit after a 4 year absence.

Instantly, the staff made me feel welcome and as I got to know some of the kids, I began to feel part of a group. The kids I met just took me in. There was no attitude-just warmth and fun. Soon, I started opening up to some of the kids and even some staff-we shared lots of stories. We still do. I began to feel less alone. I felt safe with them and the staff. And it began to feel like the home I dreamed of having.

AWARDS NIGHT WINNERS





Outstanding High School Member Award Amar Skelly

Arts Award Ana Senoo





18 and Over MVP David Spiedel

Volunteer of the Year **Elynn Finklestein**



Girls Services

Award

Victoria Clark

Colantonio Essay Award Emma Xiao



Gerrard Reeves



So when the judges asked "who made me what I am today?" Certainly my sister and my dad played a role. But when I really think about "who made me what I am today"... it was the self-confidence, self-esteem, and friendships I gained from the Club. The Club is still a place where I feel safe and a place which continues to provide me the tools and motivation I need to make me better every day. Thank you.



Camper of the Year Arsenio Vega



Junior Member Award Christian Kurker



Leadership Award Abbryanna Warner



Most Progress Award Danielle Baccari



Athletic Award Adrian Farnese



Social Recreation Award David Duarte



Academic Award Kellen McGarry



12 and Under MVP



Outstanding Junior Member Nicole Doucette



Unsung Hero Award Jordyn Baldon



Volunteer of the Year **Riley Ford**



Joanne Pellegrini Sportsmanship Award Josh Cornelius



Helping Hand Award **Taylor Butler**



Outstanding New Member Award Kate Vazquez

CORE PROGRAM GOALS

I really like it here. It's fun to be here. The staff is great and the kids. They give out good snacks.

-7th grade boy

We will focus on six core program areas that help youth develop a positive self-identity, educational competencies, and values enabling them to develop positive relationships with others. Youth with these attributes can become responsible citizens and leaders who make meaningful contributions and live successful lives.







The Arts

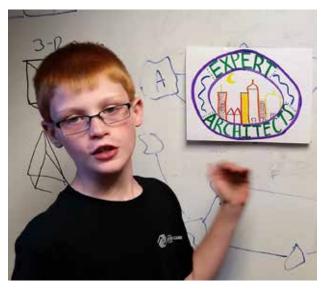
The Arts Core Program enables youth to develop creativity and visual awareness through knowledge and appreciation of visual and tactile arts and crafts, performing arts, declamation, creative writing and photography.

Sports/Fitness/ Recreation

Programs of physical fitness, game competition, athletic leagues, and ways to reduce stress and improve team dynamics are many of the programs offered.

Girls' Programming

This area includes programs and initiatives designed specifically for girls of all ages which address some of the unique challenges and opportunities ahead for young women.







Character and Leadership

This program empowers youth to support and influence their Club and community, sustain meaningful relationships with others, develop a positive self-image, participate in the democratic process, and respect their own and others cultural identities.

Education and Career Development

In this program we're helping youth become proficient in basic educational disciplines, apply learning to everyday situations, and promote future career success. Youth development professionals and volunteers are dedicated to helping members improve their study habits, do well in school, and make good life choices. For example, the POWER HOUR program offers members after-school homework help and tutoring while other programs focus on college preparation and direct-from-high-school career development.

I come to the Club to hang out with my friends, see basketball games, and interact with staff. I have learned that leadership is important here because there are many kids here who look up to me.

– 9th grade girl

KIDS' PROGRAMS

At the John M. Barry Boys & Girls Club of Newton, our program year (same as the school year) is divided into three parts or seasons: fall, winter, and spring. Programming available to all members (age appropriate) fall into five categories: Arts, Athletics, Education, Social Recreation, and Girls Services. To learn more about current programs, visit newtonbgc.com and click on "What We Do" then "Seasonal Programs." All programs are run by trained adult staff members or occasionally with an outside instructor.

The following is a sample of programs we offered during the 2017-2018 school year:

Arts

All About Beads Arts and Crafts The Art of Sewing I and II Plaster, Paint, and Clay

Athletics

Baseball Drills

Floor Hockey

Fencing

Basketball Extravaganza

High School Basketball

Stained Glass Workshop Piano Woodworking Comic Book Creations

Mat Ball

Soccer

Kickball

Tennis Baseball

Imagination Sculptures Holiday Arts and Crafts Doll House Club Decorative Clay

Premier Team League Basketball (gr. 3-5) Junior Team League Basketball (gr. 6-8) Football Tuukka Rask Soccer League

Developmental Team League Basketball (gr. K-2)

High School Travel Basketball (gr. 9-12)

Education

Travel Floor Hockey

3D Printing I and II Chess for Kids Expert Architects Lego Robotics Russian School of Math Resume Prep

Card Club Leadership Communications at Lasell College Leadership Classes on Vocational Training Lego Civics National Novel Writing Month Roblox

Story Time Hour of Power Crazy Science Karaoke Kids Indeed

Social Recreation

Air Hockey	Billiards
Pong Shot	Bumper Poo
Connect Four	Bucket Toss
Team Ping Pong	Timber

Girls (Only) Services

Chat Attack Healthy Eats I and II Hip Hop Dance Science I and II

I come to the Club to be with my friends and get a break from home. I enjoy talking with others and helping staff. I like all the staff. I learn important life lessons here.

– 10th grade girl





bl

Billiards Tournament Team Football

Dance Class Proud to be Me

Keystone Club - Ages 14-18

Keystone is the Boys & Girls Club movement's ultimate teen program for youth ages 14 to 18. This unique program provides leadership development opportunities for youth to participate in activities, both in and out of the Club, in three focus areas: academic success, career preparation, and community service. With the guidance of a designated Teen Coordinator, Keystone Club aims to positively impact teens, their Club and local communities.

Torch Club - Ages 11-13

Torch Clubs are chartered, small-group character and leadership clubs for boys and girls ages 11 to 13. Torch Club is a "club within the Club," helping to meet the special character-development needs of younger adolescents at a critical stage in their life.

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From coming to the Club I've learned that everybody has a role in the community, we have to help out in order to make it a good one.

- 10th grade boy

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Paul S. Barry, Jr receives a warm hug of gratitude (and wife Edna, not pictured) from Olivia Tocci, 2017-2018 Youth of the Year at 22nd Annual Auction Gala

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Club donor and advocate Marci T. Johnson with Joseph A. DeVito, President & Chief Executive Officer of The Village Bank (year-round major donor and event sponsor) at our 22nd Annual Auction Gala

Ruth Barnett of Cambridge Savings Bank, the presenting sponsor at our 35th Annual Golf Tournament 2018

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- Brae Burn Country Club Charitable Foundation
- Bright Funds Foundation
- The Christopher Catanese Children's Foundation
- The Davi-Ellen & Bruce Allan Chabner Family Foundation
- Community Development Block Grant (CDBG)
- Cosette Charitable Fund
- Dreamfar High School Marathon
- Joseph & Rae Gann Charitable Foundation
- George S. Troupe Foundation

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The two Newton Whole Foods Markets run a holiday toy drive for the kids

Club board member Attorney Larry Silverstein, Developer Robert Korff, Jill Scholnick, and Board President Mark Dorfman at 22nd Annual Auction Gala

Tresca Brothers mixing things up for the Club

Longtime supporters of the Club Terry Petrunyak, staff member Cindy Kane, and board member Brenda Alpert get ready to host hundreds of runners at our annual 5K Holiday Hustle in December The Village Bank Vice President for Community Relations (and Newton Rotary President) Susan M. Paley along with bank President & Chief Executive Officer Joseph A. DeVito at our 22nd Annual Auction Gala



Billy Davis Stephanie Davis

Lillian Garber Brenda Alpert Thomas Leavitt Robert W. Tennant

Dorothy Lanciloti Robert W. Tennant

Gino Luccetti Lisa Gallinelli

Martin J. Lucente Paul & Edna Barry

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Louis PellegrIni James A. Pellegrine

Billy Ryan Marylu Ryan Robillard William Tennerman Gioia M. Barry Kathleen Tennermann Wilson Tennermann

Zena Francis Wolfe Mark N. & Laura Dorfman

My favorite staff is everyone, because they are all so kind.

- 6th grade girl

Team McGovern readies for our annual 5K Holiday Hustle in December

Linda Meyer and Meyer & Meyer Architecture and Interiors provides all the fixings and dessert along with Whole Foods Market gift of turkeys to Club families-in-need

GIFTS IN KIND

A. Russo & Sons, Inc. ACC Apothecary Advance Auto Center Aji Sushi Bar Brenda Alpert Anonymous Aronson Insurance **ARS Services** John Aunins B.Y.O.D. Dog Wash Barry Bros. Disposal, LLC Gioia Barry Michael & Michelle Barry Battleground Games & Hobbies Bertucci's Corp. Joseph & Ellen Biotti Blue Man Group Bocca Bella Bose Corporate Offices **Boston Bruins Foundation** Boston Celtics Shamrock Foundation Boston Duck Tours Boston Marriott Newton Boston Red Sox **Brewers Coalition**

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Not Your Average Joe's Off the Vine O'Hara's Food & Spirits Olivia's Bistro Order in the House Pawtucket Red Sox Peabody Essex Museum Pepsi of Worcester Terri Petrunyak Plimoth Plantation Joyce Pollock Porcinis Portland Sea Dogs Joe Prestejohn Chuck & Daniela Proia Pat Proia David Proia Revels Linda Riccio Roche Bros. Jason & Donna Rosenberg David M. Rosenberg Rosenberg, Freedman & Lee LLP Rosenfeld Bagels William Roth

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rock wall as quests of overnight Camp Avoda in Middleboro, MA

Boston Marriott Newton staff provides a BBQ lunch and games with our summer day campers

The Junk Removers The Kraft Family The Preservation Society of Newport County The Silver Woman Tommy Doyle's Irish Pub & Restaurant Total Wine & More Tri Zen Serenity Spa Water Country Michael Weilheimer West Newton Cinema White Mountain Creamery Whole Foods Market Susan Whitehead Winston Flowers Amy Wolfe Yogurt Beach

Should you notice an error or omission, please accept our apologies. So that we may correct it in real time, please contact tleavitt@newtonbgc.com

l've learned to become a leader and a better person in the community.

– 8th grade girl

JMB BGC of Newton day campers enjoy in Middleboro, MA

FINANCIALS

JOHN M BARRY BOYS & GIRLS CLUB OF NEWTON

FY2018 Financial Report (Unaudited) July 1, 2017 - June 30, 2018

Revenue: Operating Fund

Annual Fund	\$296,000
Program Revenues*	\$272,000
Endowment Gift - Restricted	\$2,000
Special Events~	\$200,000
Foundations & Grants#	\$94,000
Facility Rental	\$109,000
Agency Support & Government Grants^	\$51,000
Investment Income	\$19,000
Miscellaneous	\$2,000
Total Revenue	\$1,045,000

* Net of discounts of Financial Aid totaling \$44,000 for Membership and Summer Camp

~ Includes corporate support for events. Net of expenses of \$89,000

Includes Unrestricted and Temporarily Restricted Gifts

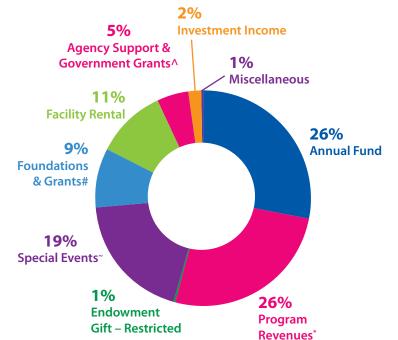
^ Includes United Way, Community Development Block Grants, and Massachusetts Alliance of Boys & Girls Clubs Funding

Expenses

Wages & Payroll Taxes^	\$560,000
Benefits^	\$68,000
General & Administrative & Fundraising	\$112,000
Program Expenses	\$81,000
Mortgage & Note Interest	\$46,000
Facilities	\$58,000
Utilities	\$50,000
Total Expenses*	\$975,000

^ Includes 9 full-time and 12 part-time employees

* Exclusive of Depreciation and Amortization of \$100,000



CREATING GREAT FUTURES FOR KIDS

You may contribute to the John M. Barry Boys & Girls Club of Newton with an unrestricted Annual Fund donation; by gifts for specific programs; by donating sports or entertainment tickets, or equipment and materials such as art supplies; and by volunteering services, skills or expertise.

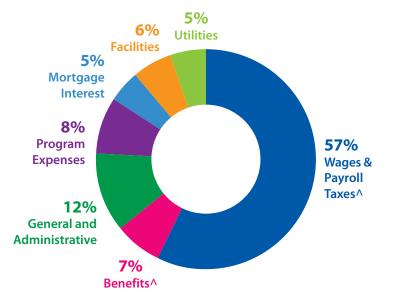
But there are also ways to contribute which assure your lasting legacy as a supporter of Newton's most valuable and affordable community resource for kids ages 5-18 and which help ensure the Newton Boys & Girls Club's financial strength and endurance into the future. You may support the Club's future with a gift to the Sam Crocetti Endowment fund by a number of planned giving options such as a bequest, insurance policy, and donor advised funds. Or you may choose to create a charitable annuity fund while receiving income for life.

For further information on any of these gift options and others, contact:

Thomas Leavitt Director of Development John M. Barry Boys & Girls Club of Newton 617-630-2066 tleavitt@newtonbgc.com



Young Professionals of the Newton Needham Chamber preparing food for the kids



To view our audited FY2018 Financial Statement for the period ending 06/30/2017, please go to: newtonbgc.com/2018Financials.pdf





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JOHN M. BARRY BOYS & GIRLS CLUB OF NEWTON

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